**Current CTC - 3.6 LPA**

**Expected CTC - 5.5 LPA**

**Total Exp - 3.8 YEARS**

**Notice Period - 45 DAYS**

**CURRICULUM VITAE**

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|  |  |
| --- | --- |
| **PARESH TADAS** | tadasparesh@gmail.com |
| Pune, Maharashtra - India |
|  |
| SALES & APPLICATION ENGINEER | 09960579253 |
|  |

**OBJECTIVE**

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I am seeking a position of greater challenge that capitalizes on my skills, experiences and also provide opportunity to learn and perform, with a positive outlook.

**EXPERIENCE:**

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**Total Experience: 3.5**Years

**Company** (August 2016 – PRESENT)**: Emerson Automation Solution** –Virgo Valves & Controls Limited, Pune

**Current Job Profile**: Sales & Application Engineer

**Current Job Profile Summary**: As an Application Engineer, I am involved in carrying out Pre-sales and Post-order activities for Project orders from Oil & Gas industry.

**Company Profile**: Emerson Automation Solutionprovidessolution for various fields’ problems. Virgo valvesand Controls Pvt. Ltd. is fully subsidized company under Emerson

Group. Virgo is expertized in supplying ball vales and triple offset butterfly valves to various fields like oil and natural gas extraction, refineries, chemical plants, pharmacy sector.

**Key Responsibilities**:

* Customer interactions for technical order review and finalizing commercial terms.
* Directly interact with Customer and resolve issues during order execution.
* To prepare systematic, error free & timely costing sheets, techno commercial offers, and datasheets as per customer’s requirements refereeing to company’s standards.
* To study and analyze received customer enquiries and seek clarifications from other relevant department in case of technical queries.
* Conducting Business Review meeting with HODs of relevant departments to review the critical Project specs.
* To propose a product the best suited to customer’s need in consultation with relevant departments.
* To resolve the technical & commercial queries raised by customers.
* To assist the sales manager during the order finalization.
* To process order into Factory as per agreed terms with customer during order finalization.
* To review LOI & PO received from customer critically and seek clarification if any.
* Coordination with different departments like planning, production, quality and purchase to meet the requirements in terms of product specification, delivery, payment terms, statutory and regulatory requirements through smooth order execution.
* Familiarity with, best practices and performance standards like ASME B16.34, ASME B16.10, ASME 16.5, ASME B16.25 ASME B 16.47, ASTM Material standard , BS 1868, BS1873,API 598, ISO 5208, API 600,API 602, API 6D,MESC ,NACE , Specification, also familiar with project specification like KOC, KNPC, EIL etc.

**Past Work Experience Details:-**

**Company** (March 2015- July 2016)**: Neco Schubert & Salzer Ltd.(NSSL),Nagpur**

**Job Profile Summary**: “Application & Expediting Engineer –International Exports”

**Key Responsibilities: Project Expedition**

* Expedition
* Client handling and interaction with vendors.
* Solving technical query of customer and assisting costing department for the same.
* Responsible for all the activities given by GM/ Management as per time to time requirement.
* To execute the project order & speed up the process.

**Projects Experience –**

1.KNPC CFP MAB II 2. Yibal Khuff Project (PDO) 3. JHBDPL Project 4. Essar Jamnagar

5. BS-IV Project of IOCL Gujarat Refinery 6. EIL-BORL Revamp and Capacity Enhancement Project

7. BPCL Surat LPG Plant

**EDUCATION**

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**Class XII (H.S.C.) Maharashtra**

Year of passing: 2010

Score: 65 %

**Class X (S.S.C.) Maharashtra**

Year of passing: 2008

Score: 84 %

**GRADUATION PROJECT**

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.**“MULTIPLE ARMS AUTOMATED EXCAVATOR”**

We got an idea of making design of our project from constructional purpose Excavator.

We convert design of constructional purpose Excavator into material handling by adding robotic arm,

Trolley & fork lift mechanism. We also added Hydraulics system, for operating fork lift mechanism

**OTHER DETAILS**

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IT Skills: MS Office, Product Lifecycle Management, SAP

Design Skills: Advance Diploma in tool & Die Design

* + - Auto-Cad
    - PRO-E
    - CATIA
    - ANSYS

Hobbies: Listening music, Reading Newspaper, Swimming, Cricket & Modeling.

Date of birth: July 02, 1992

Languages: English, Marathi and Hindi.

Gender: Male

**DECLARATION**

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Above given particular are true and I am solely responsible for its accuracy.

**Place: Pune**

**Date: PARESH WAMANRAO TADAS**